



EMPLOYMENT OPPORTUNITY AS A COMPANY AGENT (SWICO)

SWICO has been in existence for over thirty years duly licensed by the insurance Regulatory Authority to underwrite general insurance policies.

In a bid to achieve our strategies for the next five years, we are seeking to recruit and train Agents to boost our sales team to increase our market share.

TITLE: SALES AGENT

REPORTS TO: SALES MANAGER

DATE: 1ST JULY 2019

PURPOSE AND SCOPE OF AN AGENT:

The scope of duty of an agent is to represent the company (SWICO) to the clients to sell insurance products offered by the Company to generate premium in an ethical and professional manner as provided in the Insurance Act.

Specific Roles of a Company Agent:

1. Promote the company image and increase the sales of insurance to potential clients
2. Remit / bank all premium collected immediately upon receipt
3. Communicate customer needs to the insurer
4. Abide by the law relating to insurance Agents
5. Sensitize the public about the various insurance products offered by SWICO

PERSON SPECIFICATIONS:

Qualification / Education:

Minimum: A certificate in field of business specializing in marketing or equivalent qualifications

Experience: Candidates with at least one year's experience in a related field will have an added advantage

Skills: Customer care skills, Computer skills, communication skills, negotiation and interpersonal skills, networking among others

Competencies: Innovative /creativity, flexibility, fast learner and self driven

Values: High level of integrity

Compensation: Commission based in accordance with the approved rates

HOW TO APPLY:

Interested persons can deliver applications, detailed curriculum vitae and copies of academic qualifications with two referees addressed to:

The General Manager
Statewide Insurance Company Limited,
Plot 1, Bombo Road;
P.O.Box 9393,
Kampala - Uganda.

The applications should reach SWICO Head office not later than 15th July 2019 5.0pm.
Please note that only shortlisted applicants will be contacted by 30th July 2019. If you do not hear from us please consider yourself unsuccessful.